

MCPA TODAY

The Official Newsletter of the Montgomery County Paralegal Association
Member of the National Federation of Paralegal Associations, Inc.

Volume 1

Spring Edition

Spring 2006

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Message From the President...

Individual commitment to a group effort -- that is what makes a team work, a company work, a society work, a civilization work.

- Vince Lombardi

A warm welcome to all our new members and a warm welcome back to our returning members.

I am excited to have the opportunity to serve as President and I am looking forward to a terrific year ahead. You could not have asked for a more committed, energetic and dedicated group of board members and committee chairs. They have already spent many hours organizing, planning and implementing new ideas.

Many of you have expressed that you would like to attend MCPA meetings but weeknight meetings are difficult because of other commitments. Here's an opportunity to attend a meeting - we have planned a *Saturday* morning breakfast for March 18th, compliments of Otto's Brauhaus in Horsham. Come and enjoy breakfast, catch up with some friends and network with your colleagues. Use this opportunity to ask questions and share ideas - you may also sign up to serve on a committee or volunteer to help with one of the Community Outreach programs.

The Community Outreach Committee has several events planned. On April 23, MCPA has formed a team for the MS Walk beginning at the Elmwood Park Zoo. Again this year MCPA is supporting Manna on Main Street and their Easter Basket Project and we will be collecting used cell phones with the proceeds to benefit the Special Olympics.

We are also implementing a mentoring program for paralegal students. You may want to consider volunteering to spend some time with one of our student members interested in your paralegal field of expertise.

This is your Association - if you have a comment or a question, if you would like more information on a committee, if you would like to coordinate an event in your area, or write an article for *MCPA Today* please contact me or any of the Board members. We really appreciate and value your input.

Beth Breckenridge
President

Welcome New Members!

Robin M. Lawrence
Kimberly McTague
Jacqueline Cullen
Roberta Fedorka
Elizabeth C. Nave
Rita H. Lewellen
Kimberly A. Kaisinger
Heather M. Fagan
Adele M. Zaucha
Diane Kachnycz
Karen Sarkissian
Kimberly J. Holz
Richard H. Plyler

5K WALK FOR MULTIPLE SCLEROSIS

On Sunday, April 23, 2006, MCPA will participate in a 5K walk through Elmwood Park Zoo in Norristown, to support the Multiple Sclerosis Society. MS is a devastating disease which usually strikes adults between the ages of 20 and 50 years old. The registration fee for the walk is \$25.00. You may register online at www.walk4ms.org. Our team is called "Team MCPA" and our team captain is Norma Gunning. If you care to make a pledge, you may do so online. Feel free to bring your family and friends to this event. Children under the age of 12 are free to participate. Just think of the benefits - you have the opportunity to exercise (at your own pace), support a worthwhile cause, and visit the zoo. The walk begins at 10:00 A.M. You may also register the day of the walk at 9:00 A.M.

Let's all join in this humanitarian effort to help those affected by this debilitating disease. Just arrive sporting your running shoes, your MCPA shirt and your good will. I predict a great day. Let's make a statement to our community by supporting this event. I look forward to seeing you on the 23rd.

Joyce J. O'Brien
Chair, Community
Outreach
Committee

MCPA Discusses Retirement Planning

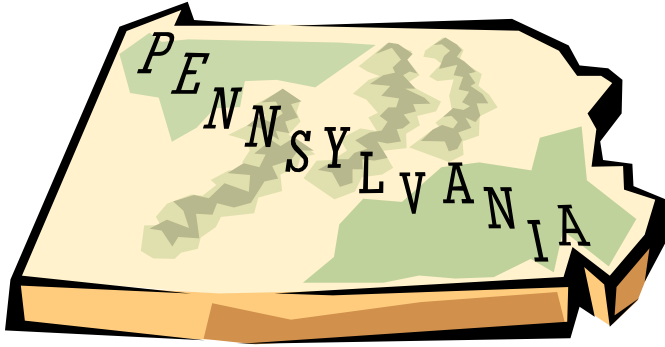
By: Tracey L. Barnes, RP



On February 15, 2006, the Lawrence Advisory Group offered the MCPA a financial retirement planning presentation. The presentation was held at the offices of the Lawrence Advisory Group in Blue Bell, Pennsylvania, and the presenter was Richard Lawrence, CFA. Mr. Lawrence provided a Power Point presentation regarding the changes that have occurred in life spans and lifestyles over the past decades. We as a society are living longer and working longer. Values and overall goals have changed greatly as well. Another facet that has increased is the cost of higher education which may be needed to reach the overall goals.

After the Power Point presentation, Mr. Lawrence discussed with the group the concept of a financial plan and provided the members with an example of Merrill Lynch portfolio. He also discussed some planning/investing options as food for thought and fielded individual questions from the group.

Thank you Richard Lawrence for the informative presentation; and thank you to the entire Lawrence Advisory Group for the use of your facility and the snacks and beverages that were supplied to the MCPA.



NFPA Region IV Meeting Highlights

by Beth Ann Breckenridge, NFPA secondary

Charlene Healy, RP, MCPA's primary delegate, and I attended the Fall Region IV meeting of NFPA (National Federation of Paralegal Associations). This meeting was held in Pittsburgh, Pennsylvania on Oct. 1-2, 2005 at the offices of Klett, Rooney, Lieber & Schorling. The Pittsburgh Paralegal Association was our host association. There were 7 Associations in attendance represented by 13 primary and secondary delegates.

As this was my initiation into NFPA, (they call us newbies), I can only say that after the first hour of this meeting, this newbie wanted to turn and run the other way! The same thought kept running through my mind - what in the world did I get myself into? Little did I know that there were many, many more hours of meetings, discussions and brainstorming to come.

We discussed issues on the national level as well as the local level. On the national level, discussions were held regarding the *National Paralegal Reporter* and NFPA's need for articles and reporters/authors and the need for authors for the on-line CLE's NFPA offers. The NFPA Marketing Committee is currently working on an on-line store (since this meeting the store is up and running – log on to www.paralegals.org and select on-line store).

The Strategic Planning Committee has developed and implemented several new action plans. There was also discussions regarding the upcoming National Convention that is being held in Chicago this year. Topics such as Convention nomination guidelines and dress code were discussed. We reviewed a report on NFPA's new Management Company. The NFPA website is currently being overhauled to improve accessibility and much more user friendly. We also talked about PACE and PACE Ambassadors and NFPA Awards and nominations.

There were local association issues such as regulation, leadership training, meeting attendance, marketing, student and new member mentoring, strategic planning, career workshops and seminars, newsletters, CLE programs, pro bono projects, strengthening the association relationship with local bar association, Paralegal Day, volunteering, agenda topics for convention, to name a few.

I asked myself again, what was I getting myself into? My answer came to me shortly after Charlene and I began our 5 hour drive home – I was inspired by it all! I was a member of one of the best professional organizations in the legal community!

WHAT IS A PARALEGAL?

As defined by the National Federation of Paralegal Associations, a Paralegal is a person, qualified through education, training, or work experience to perform substantive legal work that requires knowledge of legal concepts and is customarily but not exclusively, performed by a lawyer. This person may be retained or employed by a layer, law office, governmental agency, or other entity or may be authorized by administrative, statutory, or court authority to perform this work. Substantive shall mean work requiring recognition, evaluation, organization, analysis, and communication of relevant facts and legal concepts.

THE LEGAL DREAM TEAM

Written by Karen Garcia

There's an expression "Behind every successful lawyer is a hard-working paralegal." I'm sure all of us can relate to that saying. At first glance, it suggests a hierarchy involving two individuals. If you read between the lines though, this expression conveys a bond between two professionals, a team effort.

If the attorney and paralegal are truly compatible, they will complement each other in every aspect of work performed. Whether the law is real estate, personal injury, domestic relations, estates or intellectual property, these team players rely on each other to achieve a goal or fulfill a purpose, the end result of which benefits the client. Their compatibility has a cascading effect on their work environment and the people around them. It bolsters their reputation and that of their firm and it can send their level of job satisfaction through the roof. The bond between an attorney and paralegal can do all that.

Does such a dynamic duo exist? I believe it does at the law firm of High, Swartz,

Roberts & Seidel where our own president Beth Ann Breckenridge and her manager, Lois Nafziger, Esquire practice elder law. Individually, they are accomplished, hard-working professionals. Together, they are a "legal dream team."

What is the secret to their success? Lois will tell you, "we think a lot alike, we have the same goals for our clients." No doubt that has a lot to do with their success as a team.

What I encountered as I interviewed these two professionals is a mutual admiration and respect for each other and the quality of work that they bring to the job. Lois extols Beth's can-do attitude and her kind, caring and compassionate nature. Beth feels the same way about Lois and counts her blessings for having "the best teacher."

They have worked together for 15 years, the last nine at the firm of High, Swartz, Roberts & Seidel, a general practice law firm located in Norristown. Lois started the elder law practice at High Swartz in 1992. With Beth's assistance, the elder law

practice has blossomed to well over 1,000 clients. A newly hired associate attorney and two secretaries help support the burgeoning practice.

Building a successful elder law practice from scratch was not easy. In the early days, Lois recognized that legal services were needed for the elderly with their special health care issues. She took a grass roots marketing approach and developed a presentation geared to the over-65 population and their families that addressed healthcare issues specific to the elderly.

Presenting to senior citizen groups, at church meetings and civic functions -- "wherever and whoever would have me" -- Lois talked about long term care, government assistance programs such as Medicare and Medicaid, and what happens when people go into nursing homes. She drew upon her own real-life experience with an elderly friend in declining health that she helped. Before long, she started receiving feedback in the way of phone calls and

referrals from people who had heard her speak.

“I love elderly people,” says Lois. “They have such a history and they have such a wealth of experience that is so overlooked by the younger generation. And Beth shares that same passion.”

Their elder law clientele are not millionaires. Lois describes “the greatest generation” as very frugal and incredible savers. On average, their clients’ economic worth is in the \$200,000 to \$700,000 range. One might think that they’ve stashed away a nice nest egg to draw upon in their “golden” years. But Lois contends, as their health declines “they are the people most at risk of being completely devastated by the cost of their care.”

“We are in the elder law business to make sure elderly people get quality care,” says Lois. Much of their work involves a sick spouse, his or her hospitalization and/or nursing home care, and other related health care issues. Lois and Beth are deeply involved in the application process for governmental medical assistance and are experts at wading through the administrative red tape that ensues. Equally important, is their advocacy for the interests of the spouse at

home to ensure that not all of accumulated savings are consumed by medical costs.

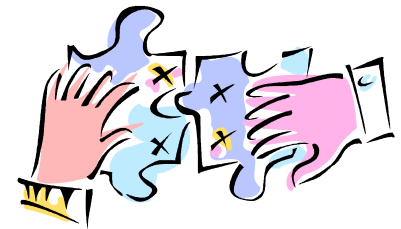
As with any new client, an initial meeting is scheduled with Lois. As Beth will tell the client, “you are going to spend an hour with Lois and it will probably be the best hour you’ve spent in your lifetime. By the time you leave here, you will know exactly what you need to do.”

After the initial meeting, Beth runs with the case. Working independently, Beth approaches her work as a true advocate of the elderly. There is much to do in tending to a client’s needs. Her responsibilities are vast from the initial client fact gathering to preparing Medicare and Medicaid applications and appeals; to being well-versed in insurance benefits and reimbursement issues; to establishing and maintaining contacts with county assistance professionals, social workers and key personnel at nursing homes and other care facilities. Most importantly, she keeps the lines of communication open between the client and legal team.

Beth started out as a secretary but took on more duties as a paralegal as the practice grew. As Lois contends, “Beth is like a sponge. She just soaks up everything. The

day is not a good day unless she has learned 95 new things.”

Lois has taught Beth well. As Lois put it, “anything I knew how to do I could teach Beth and she could do it.” Like her boss, Beth has proven herself time and time again. She recognizes a need or the opportunity for improvement, seeks a solution and devises a remedy, and in the process, becomes an expert on the subject.



Lois has every confidence in Beth because she knows the law. Beth’s interest in handling Medicaid appeal hearings before the Department of Public Welfare, Bureau of Hearings and Appeals is a prime example. Upon discovering that you need not be an attorney to represent a client in a Medicaid refusal of benefits, Beth brought this to Lois’s attention. “Good,” Lois responded, “guess who is doing the appeals from now on.”

Lois explains further, “the only appeal I’ve done since that day was one I handled in

her absence and with her preparation.”

Not only does Beth prepare the appeal, but she attends the hearing either by phone or in person and presents the appeal before an Administrative Judge.

Lois can also attest to Beth’s ability in dealing with a distressed client. Helping clients cope with emergencies or the everyday dilemmas that are thrust upon them comes from Beth’s first hand experience with her own Mother’s declining health. She understands hospitalization procedures and the discharge planning that follows. She empathizes with her client’s uneasiness over the steady accumulation of medical bills and the hassles in securing medical assistance. She knows how difficult it can be to juggle all the demands of everyday life and find the time to arrange for a loved one’s in-home care or assisted living arrangements. She remembers the heartache of seeing her Mother’s independence slip away. She is all too familiar with the emotional overload that comes with moving a loved one into a nursing home.

“Believe it or not,” says Beth, “it helps [the clients] to know that they are talking to somebody who has been

through the exact same things they are now going through.”

Beth acquired even broader insight into the world of the elderly when she pursued a Certified Senior Advisor (CSA) designation. The CSA designation involves completing courses in all aspects of aging and then passing a comprehensive exam. Many health care professionals, attorneys, financial planners and others who work with seniors pursue the CSA designation. While she can’t dispense legal advice to clients when a problem arises, her CSA training has helped her devise solutions. She then approaches Lois with the problem and how she thinks it can be resolved. “[Lois] always says, ‘you never come to me with a problem that you don’t have a solution for.’ That’s how I approach everything I do.”

Beth knows that Lois’s encouragement has made a tremendous difference in her life. “We’re on the same wave length,” says Beth. She also credits the High Swartz firm for “allowing the two of us to interact and develop the way we have.”

In turn, Paul Bartle Baker, managing partner at High Swartz, recognizes the value of this exemplary attorney/paralegal team.

“They are both diligent, knowledgeable and committed to the law and the clients they serve. We are very fortunate to have them both in the firm.”

Lois Nafziger and Beth Breckenridge are a successful attorney/paralegal team making a tremendous difference in the field of elder law.

As the saying goes -- “Behind every successful lawyer is a hard-working paralegal.” Here, here.



2006-2007 Board of Directors Inducted By Cheryl Young, Esquire

By Deborah Long and Tracey L. Barnes, RP

The first general membership meeting of the MCPA for the year 2006 took place on January 19th at Sorella Rose, Flourtown, Pennsylvania. The top priority of this meeting was the installation of this year's Officers and Board Members.



Joyce O'Brien led off the meeting by addressing the membership with regard to the MCPA's more recent accomplishments as well as a look ahead to the future of the MCPA. Joyce offered words of encouragement and praise for the Association and the paralegal profession itself. She then introduced Cheryl Young, Esquire who took command of the podium to introduce and induct the Officers and Board Members for 2006.

Once the swearing-in had been accomplished, Ms. Young was gracious enough to speak to the membership about the importance of paralegals to the legal profession. She spoke with both amusement and praise of the special bond that develops between the attorney and his or her paralegal over the course of months and years. There was much nodding of heads among the listeners as she addressed the absolute reliance

of the attorney on the paralegal and the paralegal's ability to consistently perform as needed and keep things running smoothly. There were a few chuckles as well, as when, for example, Ms. Young referred to her utter denial of her paralegal's impending maternity leave – which she'd had to deal with on two separate occasions no less! (Oh, Peggy – the nerve!) As



always, Ms. Young imparted a sense of value and appreciation to and for the members of the paralegal profession.

Lois Nafziger, Esquire was also in attendance and honored the membership with a few words of praise and gratitude for the work that is done by paralegals to aid their attorneys in performing to the best of their abilities. She also expressed her firm's strong support for the Association and for its new President.

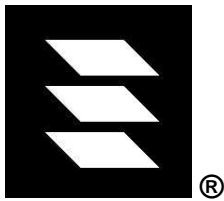
During the evening the Board of Directors expressed its gratitude for the wonderful job that Deborah Long has done as editor of *MCPA Today* by presenting her with a gift. Tracey Barnes performed the presentation and offered thanks for the work Debbie has done over the past year. Tracey also offered that if Debbie's work load ever permitted in the future, the job

of Editor was hers to have. Overseeing the newsletter is a tough job and the members and the Board greatly appreciate the time and effort provided by Debbie and all who write articles for the newsletter.

Debbie is unable to continue as the Editor at this time for personal reasons. However, Debbie indicated that she will be staying active in the Association. Tracey Barnes and Matt Fine have stepped in to oversee the Newsletter.

The evening ended with an open forum of discussions regarding the NFPA and the Keystone Alliance. Kathleen Zamorski also shared some opportunities with the Association for awards that are offered by the NFPA, such as Paralegal of the Year. Paralegals may be nominated for these awards by fellow paralegals or colleagues and the awards are issued by the NFPA to the winners at the NFPA Conference (this year's conference is to be held in Chicago).

The trip would be paid for by the NFPA. These awards are offered every year, so keep an eye out in December of this year or January of 2007 for notices of the awards and make your nominations. Students should also keep their eyes open for scholarships offered by the NFPA.



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The Community Outreach Committee is working in conjunction with Manna on Main Street to distribute Easter baskets to needy families. The distribution will take place the week of April 10. MCPA is asking our members to donate canned fruit. Please feel free to drop off your canned goods at the next General Membership Meeting which is scheduled for Saturday, March 11, at 10:30 A.M., at Otto's Restaurant in Horsham. Also mark your calendars for Wednesday, April 12, 2006, at 5:30 P.M., to join us at Manna on Main Street which is located at 514 West Main Street in Lansdale, to dye Easter eggs. This is the perfect opportunity to exhibit those creative artistic talents. Children are also invited to participate. Please feel free to contact myself or any Community Outreach Committee member if you would like to donate your time to this worthy project.



The Community Outreach Committee is sponsoring a cell phone campaign which will benefit Special Olympics. MCPA will be collecting old cell phones, pagers and palm pilots. We will not accept chargers or accessories. This will be an ongoing campaign. You may drop off your donation at any of the General Membership meetings. We thank you for your continued support.

Joyce J. O'Brien
Chair, Community Outreach Committee

Career Clothing Drive

The Community Outreach Committee is sponsoring a Spring Clothing Drive for the benefit of The Career Wardrobe. The Career Wardrobe is a non-profit organization whose mission is to provide proper business attire to women making the transition from welfare into the work force.

If you plan to do some spring cleaning in your closets, we would appreciate contributions of *spring and summer* career clothing and shoes in good condition. Style must be formal business attire. Season appropriate suits, dresses, blouses, skirts, pants, and blazers must be cleaned and pressed and placed on hangers. We will not accept clothing in bags. If possible, place shoes in a shoe box.

From now and until May 1, 2006, you can drop off your clothing and shoe donations to the following collection sites:

in Blue Bell –

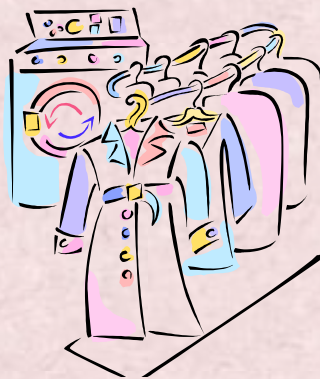
- Narducci, Moore, Fleisher & Roeberg, LLP
589 Skippack Pike, Suite 300
Blue Bell, PA 19422
Contact: Norma Gunning (Phone: 215-628-3810)
- Kaplin Stewart Meloff Reiter & Stein, PC
910 Harvest Drive,
Blue Bell, PA 19422
Contact: Lisa LaPenna (Phone: 610-941-2523)

In Norristown –

- Wolf, Block LLP
One West Main Street, Suite 500
Norristown, PA 19404
Contact: Peggy Rubin (Phone: 610-278-1506)

Clothing and shoes will then be collected and donated to The Career Wardrobe located in East Falls (Philadelphia). Your donated clothing and shoes benefit women who otherwise couldn't afford to buy a suit or dress for an interview or a new job.

Please use good judgment when donating to The Career Wardrobe. If in doubt, toss it out! If you have any questions or need guidance on what is an acceptable donation, please call Joyce O'Brien at 215-540-2621.





THE MONTGOMERY COUNTY PARALEGAL ASSOCIATION

Please join us for a Power Breakfast sponsored by Otto's

| | |
|-----------------------------|--|
| When: | March 18, 2006 10:00 a.m. - Noon |
| Where: | Otto's Brauhaus 233 Easton Road Horsham, Pennsylvania |
| Special Guest: | Elaine Patton, Region IV Representative of the National Federation of Paralegal Associations |
| Menu: | Breakfast Buffet including assorted juices, eggs, home fries, toast, pancakes, bacon, sausage, and coffee or tea |
| Special Collections: | Canned Fruit for Manna on Main Street Easter Baskets. See attached sheet for more details. ----- Used cell phones, pagers, and Palm Pilots to benefit the Special Olympics. See attached sheet for more details. |
| RSVP: | By Monday, March 13, 2006 To Tracey L. Barnes, RP, at Traceyb@dbyd.com |

Board Highlights

The Board met for the first time on **January 19, 2006**, after the General Membership meeting at the Sorrell Rose. The meeting consisted of discussions regarding procedures that will be used for the upcoming Board meetings. Another topic that was discussed was the upcoming Paralegal Super Conference scheduled for October 4th and 5th in Philadelphia. Our very own, Charlene Healy, RP, will be a presenter during that conference. The MCPA will be distributing materials to the members regarding the Super Conference and will also have a table at the Super Conference.

There was a discussion regarding the New Orleans Paralegal Association which, because of Hurricane Katrina, has had great difficulties re-assembling. Pursuant to an e-mail from the NFPA, Pennsylvania Associations such as Philadelphia and Pittsburgh have donated money to the New Orleans Chapter in order that it can pay its dues to the NFPA and attend upcoming conventions. The MCPA Board voted and approved a donation of \$25 to the New Orleans Chapter towards its dues.

There was discussion regarding the MCPA designing its own website, separate from the NFPA and future discussions will be held on that issue.

The Board approved the future collection of cell phones by the Community Outreach Committee and more information will be sent to the membership from that Committee.

If you have any questions or comments regarding any of the Board items discussed above, or any items you would like the Board to discuss, please contact Beth Breckenridge at bbreckenridge@highschwartz.com.

The Board met on **February 9, 2006** in Harleysville, Pennsylvania

Many ideas were running around the table and the paragraphs below are a summary of just some of the ideas that were discussed and/or voted on. If any member of the MCPA ever has a question regarding a matter or would like to attend a Board meeting, please contact Beth Breckenridge at bbreckenridge@highschwartz.com

- Reports were made from the various committees of the Association. Of note was the Outreach Committee who has numerous activities planned for this Spring, such as Easter Baskets for Manna on Main Street, cell phone collections for the Special Olympics, Career Wardrobe and the 5K walk for MS at the Elmwood Park Zoo

- Kate Peters has been investigating additional promotional items to be made available which would include the MCPA logo.

- The Board is investigating starting a media committee to improve upon its NFPA

website and possibly develop a separate MCPA website.

- The Keystone Alliance meeting in April will be hosted by the MCPA's own Diane Budman.

- Elaine Patton, Region Director of Region IV was invited and accepted the invitation to attend the breakfast meeting scheduled for March 18, 2006, at Otto's in Horsham.

- Beth Breckenridge, President of the MCPA, will have available at every general meeting Wawa coupons (yes there are some still available) and shirts (long sleeve and polo shirts) for purchase by members. Other items such as pens, past newsletters, brochures and applications will also be made available.

- Charlene Healy, RP, will be attending this year's National Convention in Chicago, Illinois, from May 5 through May 7, 2006.

- The MCPA will purchase a table at the Montgomery County Legal Expo to be held in October. The place of the Expo is yet to be determined as the Fort Washington Expo Center has recently been sold.

NFPA BENEFITS

Individuals who join a local association affiliated with NFPA and persons who join as sustaining members (student sustaining, individual sustaining, corporate/organizational sustaining) receive the following benefits:

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| <p>American Society of Notaries – Visit this website at www.notaries.org. Click on the NFPA logo to join the ASN membership and receive discounts on products and services.</p> | <p>National Notary Association – Visit this website at www.nationalnotary.org. Click on the NFPA logo to join the NNA membership and receive discounts on products and services. Our number is A19105</p> |
| <p>Career Opportunities – Click on “Career Center” at the NFPA home page to search for job opportunities and post your resume through the Legal Career Center Network at Legalstaff at no cost to you. Employers may also post available jobs which will be accessible to legal professionals, bar associations’ and others across the country.</p> | <p>Car Rental Discounts – Special rental rates are offered to members. Call Hertz at telephone (800)654-2210 and provide NFPA’s discount identification CDP # 336599. Also, call Alamo at telephone (800) 327-9633 and provide NFPA’s discount identification BY 218829. At least 24 hours advanced notice is required to receive these discounts.</p> |
| <p>Continuing Legal Education – Discounts are provided for various courses offering CLE credits. Look at NFPA’s home page and click on “CLE”.</p> | <p>Credit Union – Community America Credit Union is a non-for profit financial institution owned by its members. Enjoy lower loan rates, high savings yields and a full range of banking services. Telephone (800) 892-7957 to sign up for membership.</p> |
| <p>Corporate Gifts, Flowers, Gourmet Gift Baskets – Members can receive a 10% discount off an array of gift products including gourmet gift baskets, dessert, novelties, fine giftware and flowers. Flowers is offering this special benefit through its secure web site www.1800flowers.com. Enter code “NFPA” under special offers during checkout or telephone 1-800-356-9377 and mention the promotion code “NFPA”.</p> | <p>Dental, Vision, Hearing Aids and Prescription Drugs – Universal Health Systems has partnered with NFPA to offer our members discounts at a cost of \$69/year or \$129/year depending on the types of services needed. This is not insurance, but a discount program. Telephone Judi Kotrola at (800) 800-8304 ext. 626.</p> |
| <p>DHL Express (formerly Airborne) – DHL Express will provide discount of up to 40% for overnight delivery services. Telephone (800) Members (800-636-2377), 8 am – 7 pm, ET or log onto www.membersales.com or look at NFPA’s home page and click on the DHL ikon.</p> | <p>Hotel Reservations – Members can receive up to 65% off regular hotel rates in certain cities Take advantage of this benefit to save money for yourself and your employers. Telephone (800) 964-6835. or visit www.hoteldiscount.com and identify yourself as an NFPA member to receive the discount</p> |
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| <p>ExecuTrain Virtual Campus – Members may purchase online training in computer software, hardware and business skills. Three cost-effective libraries are available to choose from.</p> | <p>Insurance Benefits – Seabury & Smith is offering discounted insurance rates to NFPA members for disability income, group term life, major medical, catastrophic medical, accident, cancer, short-term medical etc. Visit http://NFP.Healthinsurance.com or cusv@ahww.com for more details.</p> |
| <p>Internet Connection – Members can view publication, join list serves, chat groups, conduct research and learn about vendor services</p> | <p>Publications – Member may order certain publications which provide information on current NFPA activities, as a discounted member rate. Also a subscription to the National Paralegal Reporter is automatically mailed to members bi monthly. This publication includes articles on career issues and legislative activities.</p> |
| <p>Executive Wireless Inc. - Executive Wireless, Inc. and NFPA are teaming up to bring you all the best wireless data and voice solutions available at members-only discounts. All the best wireless solutions for mobile legal professional and their families, including BlackBerry, GoodLink, Palm and more. Visit the NFPA web site and click on the BlackBerry link.</p> | <p>Additional benefits to come.</p> |

The National Paralegal Reporter is a bi-monthly, high quality, full-color magazine mailed to each NFPA member. Circulation also includes paralegal educators, state and local bar associations, and other legal professionals -- total circulation is over 17,000 copies!

The Reporter offers:

- In-depth feature articles on timely topics such as Paralegal Roles and Choosing Vendors.
- How-to articles providing readers with practical information that can be directly applied to their careers.
- Legal updates providing information that affects the paralegal profession such as case law, legislation, and technology education.

2006 Officers

President, Beth Breckenridge - bbreckenridge@highswartz.com
1st Vice President, Kathy Zamorski - kmz@eastburngray.com
2nd Vice President, Lisa LaPenna - llapenna@kaplaw.com
Secretary, Mary Hoskinson - MHOSKINSON@obrlaw.com
Treasurer, Matthew Fine - longlinay@aol.com

2006 Board of Directors— Non-Officers

Karen Garcia - Karen.Garcia@henkel-americas.com
Kate Peters - katepeters@comcast.net
Tracey L. Barnes, RP - Traceyb@dbyd.com
Harry Reichner - Har@kaplaw.com

NFPA Representatives

Primary, Charlene Healy, RP - chealy@wispearl.com
Secondary, Beth Breckenridge - bbreckenridge@highswartz.com
Pro Bono Coordinator, (position open) -

Committee Chairs

Membership, Tracey L. Barnes, RP - Traceyb@dbyd.com
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